



If an unfamiliar face shows up at your door trying to sell you a product or service use your common sense. Even if the product, service, or repair is something you know you need, most reputable businesses do not offer door-to-door sales. They are much too busy to free up a person to take not needed time to sell in this manner.

Listen

- They tell you it's a great deal- limited time offer- or discount for today only.
- They ask you for money up front.
- They are pressuring you to sign a contract on the spot.

Ask

- Do you have references I can contact?
- Can I please see your identification, licence or registration?
- Do you have a business card? (Look for an address, not just a phone number).

Research

- Ask for an estimate, call around and get at least two or three other estimates.
- Check the phonebook to see if the company is listed. Look for reviews online, see if they are with the Better Business Bureau.
- Visit previous work sites if possible.

Take Your Time

- Demand a few days to think about the deal.
- Ask a family member, friend, or professional to look through any proposed contract. Make sure the fine print is legible and that you understand every word.
- Pay for work done only after it is completed.

Know Your Rights

- You have the right to ask the person to leave the moment you feel threatened or intimidated.
- You have the right to report the incident to the police if you are suspicious.
- You have the right to cancel a contract you make with a door-to-door salesman. You can cancel the contract by giving written notice to the vendor within 10 days of entering into the contract.

Source: (RCMP Seniors' Guide to Safety and Security & British Columbia Law Institute)